AA(HI-TE(H

BRIDGING THE GAP BETWEEN DESIGN AND TECHNOLOGY

MAY/JUNE 2003

Congratulations To All 2003 ARCHI-TECH AV Award Winners!

Special Thanks To Those Who Chose To Use Middle Atlantic Products In Their Award Winning Projects

USA Today/Gannett Headquarters
Architect: Lehman-Smith & McLeish, PLLC
Integrator: CMS, Inc

WilTel Communications Technology Center Architect: Hellmuth, Obata & Kassabaum, Inc (HOK) A/V Consultant: Atkins Bellwether Design Integrator: MCSi

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CMS is proud to be part of this project. Our special thanks to:





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Professional Products Inc, SLYE Electronics & The Whitlock Group (AV Integrators)



READER SERVICE #14

hank You to the 2003 ARCHI-TECH AV Award Winners Who Chose to Use

SONY

AWARD WINNERS

Lehman-Smith & McLeish, PLLC Costello Maione Schuch Inc. (CMS)

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Atkins Bellwether
MCSi
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TODAY HEADQUARTERS IN MCLEAN, VA., SO THAT IT COULD

OPERATE AROUND THE CLOCK, OFFER VERSATILE OFFICE

SPACE, AND BE TECHNOLOGICALLY "FUTURE-PROOF"

REQUIRED TEAMWORK AND A WELL-ORGANIZED PLAN.

"THE DESIGN WAS DRIVEN FROM A BUSINESS USE RATHER

THAN A CORPORATE IMAGE," SAID INTERIOR ARCHITECT

JAMES BLACK MCLEISH III, A PRINCIPAL WITH LEHMANSMITH & MCLEISH IN WASHINGTON, D.C. "WE TRIED TO

INTEGRATE THE TECHNOLOGY INTO THE ARCHITECTURE

IN A THOUGHTFUL WAY."

MORE THAN A HUNDRED ROOMS OF THE \$5.7 MILLION

PROJECT CONTAIN AUDIO/VIDEO SYSTEMS, INCLUDING

A TELEVISION STUDIO AND PRODUCTION AREA, A LARGE

DINING ROOM AND BANQUET AREA, AND A 300-SEAT

CONFERENCE CENTER. KNOWING ADVANCED TECHNOLOGY

WOULD PLAY A KEY ROLE IN THE OFFICE COMPLEX, THE

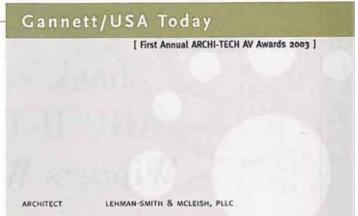
ARCHITECTS COMMISSIONED COSTELLO MAIONE SCHUCH

INC. (CMS) IN MELVILLE, N.Y., TO DESIGN AND INTEGRATE

THE A/V SYSTEMS AS SOON AS THE PROJECT BEGAN

IN 1997: "WE BROUGHT THEM IN RIGHT FROM THE

SCHEMATIC DESIGN PHASE," SAID MCLEISH.



COSTELLO MAIONE SCHUCH INC. (CMS)

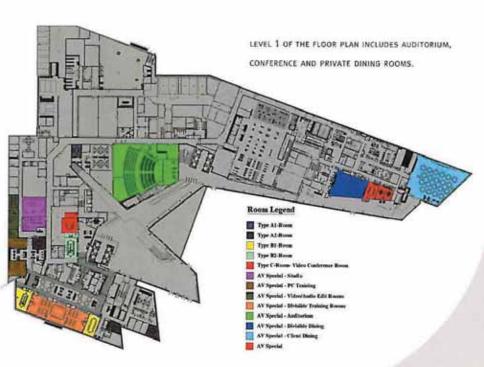




PHOTO BY HEDRICH-BLESSING



(PHOTO OPPOSITE PAGE) NEON ART ON DISPLAY AT GANNETT/USA TODAY HEADQUARTERS IS BY JOSEPH KOSSUTH. THE BILLBOARD ART (LEFT) BY ED RUSCHA IS ALSO VISIBLE THROUGH THE WINDOWS AT NIGHT (PHOTO ABOVE).





"The first thing we did," says CMS partner Michael A. Schuch, "was program with the architect each department's A/V requirements, then present what the rooms would look like, what they would contain and how much each would cost." The greatest challenge during the programming and budgeting phase, which took eighteen months, was incorporating the diverse needs of individual departments into a comprehensive system.

A key element of the design process, Schuch said, was designing the rooms "with the idea that technology would be a tool for the occupants, not an overwhelming, intimidating presence." CMS worked with the architect to "hide" much of the technology, while still allowing easy access for use.

"Some firms like their technology statement to say 'here we are and we have all this technology," he said. "Others want to hide that technology and present a different image. Gannett/USA Today has a nice mix of that. In some spaces, the technology is visible and you're aware of it. In the majority of spaces, it's very seamless, hidden and concealed, which works very well."

In order to organize a project of this magnitude,
CMS designated six "standard" types of rooms, labeled
Types A through F, based on the level of technology,
function, and the number of people the rooms would
accommodate. "For instance," Schuch illustrated, "a type
A room would be a standard conference room with minimal
A/V requirements that may have future capabilities with
the infrastructure to add them at a later date. A type B
room would have a plasma screen and A/V connection
capabilities for eight to ten people. Type B-plus rooms
were larger rooms that had rear projection, larger screen
technology, and different functions than a straight B room.
Type C was a dual monitor video conference room.
Type E and F rooms were larger rooms that divided up
into multiple configurations of spaces."





One-of-a-kind rooms, such as the dining room and banquet center, were assigned to a category labeled "special" and designed individually. "When we started layering the needs of different groups, we found that flexible rooms worked better," added McLeish. For example, the architect designed a conference room that can seat three hundred or be split into sections to accommodate seventy-five people at a time.

As A/V project manager, CMS assigned groups of rooms to four systems integrators, including themselves. For efficiency, they designed several types of rooms, based on the A-F standard, which also provided better post-occupancy management and use. To stay on schedule, CMS required that all systems by each integrator be "staged" and tested well before the installation date. "This reduced the installation time significantly," Schuch said, "and gave us an opportunity to review each system with the client before it was installed."

Working with the client and architect, CMS developed an A/V bid specification, which included all system flows, control panel design, and equipment list. "This included reviewing all available equipment at trade shows plus some personal 'shoot-outs' for certain components," Schuch noted. "The specification was then sent out for bidding."

"In addition to the challenge of project magnitude,"
Schuch continued, "we were also presented with the
unique challenge of a two-tower project. This meant that
our design and approach would have to minimize A/V staff
support." Because the two towers are joined only up to
the fourth floor, he explained, "it could take a technician
15-20 minutes to react to an A/V issue when coming from
the opposite tower." In addition, Gannett/USA Today only
employs a handful of technicians to serve the entire building.

"Standardizing each control system, creating control panels that looked and operated easily for the client, and creating one centralized position where A/V staff can monitor room functions was the answer." The central point for control of all rooms is intended to facilitate client management, as well as future expansion via a building cable riser.

"We had to design something for Gannett that can satisfy each department's need — that basic A/V functionality — but we also have to design for the fact that they are managing this enormous space with an incredible jump in the volume of rooms," Schuch added.

Looking to the future, the technology plan insured that new equipment could be installed following completion of the building without requiring new construction.



"We designed many rooms for 'future' A/V," Schuch said,
"which enables them to easily migrate to A/V in rooms that
did not currently show a demand." In the example of a
room designed for a future PDP screen and conference
system, all conduit and power are already installed with
junction boxes and structural support for each screen
hidden behind the drywall.

"The other future capabilities are routing expansion of all signals and fiber to almost every space that has a conference room. If the client ever wanted to have a fiber-based system to route all A/V systems to every room, the cabling structure is there to do that," said Schuch. Although hardware may be out of date in five to ten years, he concluded, the infrastructure should be able to support the advent of new technology for many years.

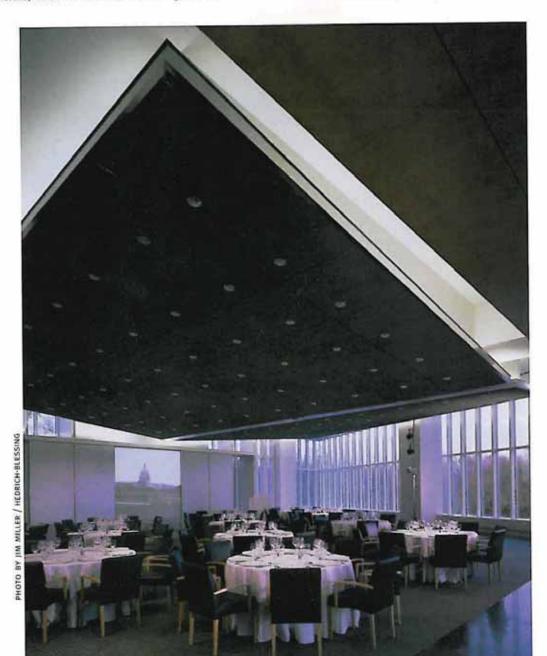
Despite the building being the home of a media conglomerate, both McLeish and Schuch agreed the

technology was comparable to most other projects of its size. The client, said McLeish, was looking for a practical, effective work space that offered a maximum of flexibility. McLeish credited CMS's expertise and organization for making the design so successful. "Michael's organization helped us organize the client," he said.

Schuch attributes the success of the collaboration to the architect's appreciation for technology, and to having been brought into the project early on. "Architecturally, they are one of those interior architects that pushed the envelope of integration of A/V. They are one of very few interior architects sensitive to A/V technology and how the space works with that technology.

"They were incredible in both understanding our requirements from the AV perspective and doing everything they could to accommodate them."

-Collette Sosnowy



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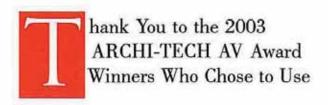
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